



PAHRUMP COMMUNITY HEALTH CENTER

David Kilper, Tony Burns & David Lutz | Community Health Development Partners



COMMUNITY HEALTH DEVELOPMENT PARTNERS

Community Health Development Partners (CHDP) exists to bring quality, affordable healthcare to the places and people that need it most.

The team combines expertise in healthcare, real estate development and financing incentives to help medical service providers overcome barriers to entry, expand their reach, and directly shape the overall health of the communities that they serve.

Fulfilling a Clear Need

- A 2019 Needs Assessment conducted by the Nevada Department of Health and Human Services determined that at least 77% of non-emergency hospital visits made by Nye County residents occurred **outside** of Nye County.
- Pahrump CHC is an opportunity to provide high-quality surgery and specialty care where the people of Pahrump live and work.
- Providing Pahrump-area residents with a new healthcare option will empower them to make choices based on cost and patient outcomes – and obtain care within a short distance of their homes.

Proposed Facility



The applicant is seeking approval for a 17,200 square foot, seven-bed ambulatory surgery center (ASC) that will:

- **Feature four operating rooms, two procedure rooms, a cardiac catheterization laboratory, and spacious waiting, pre-op and recovery areas**
- **Utilize state-of-the-art medical equipment**
- **Activate vacant land at the Southwest corner of Lola Lane and Basin Avenue**



Accessible Care

The new facility, with capacity to serve up to 4,900 patients each year, will bring specialty care and surgery services directly to the people of Pahrump. Offerings will include:

- **Cardiology**
- **Gastroenterology**
- **General surgery**
- **Otolaryngology**
- **Ophthalmology**
- **Orthopedics**
- **Pain Management**
- **Podiatry**
- **Spine**

Pahrump CHC was designed with input from participating local physicians with a focus on simplifying the patient experience

Affordable Care

- **Pahrump CHC will eliminate the costs, stress, and logistical burdens associated with traveling long distances to obtain surgical care.**
- **Overhead costs in surgery centers are lower than in full-service hospitals, resulting in lower reimbursements from payors for surgeries and procedures. Lower reimbursements contribute to:**
 - ✓ **Lower patient copays**
 - ✓ **Significant savings to Medicare, Medicaid and other insurers**



Reducing the Cost of Care

Patient Cost: ASC vs Outpatient Hospital (Medicare)

Procedure	ASC	Hospital	Savings in ASC Setting
Knee Arthroscopy (29880)	\$407	\$708	\$301
Cataract (66984)	\$316	\$524	\$208
Gall Bladder Removal (47562)	\$594	\$1,148	\$554

Total Costs: ASC vs Outpatient Hospital (Medicare)

Procedure	ASC	Hospital	Savings in ASC Setting
Knee Arthroscopy (29880)	\$1,908	\$3,410	\$1,502
Cataract (66984)	\$1,587	\$2,627	\$1,040
Gall Bladder Removal (47562)	\$2,986	\$5,741	\$2,755

Ready to Make an Impact

- **Pahrump CHC will offer services not currently available in Pahrump, such as:**
 - cardiac catheterization capabilities;
 - procedures by local physicians who are not currently performing at the hospital; and
 - new specialties offered by non-local physicians.
- **Necessary financing has been secured**
- **Participating physicians have been identified**
- **Design is nearly complete; construction is targeted to begin in February 2022 and finish in March 2023**

Job Opportunities & Growth

Construction

Construction is expected to create an estimated **128** high-quality construction positions

Permanent

Pahrump CHC will employ **26** full-time equivalent employees with a range of skill levels and expertise

Indirect

The addition of services and employees will create **29** indirect jobs from new small retail and services to the area

Pahrump CHC plans to engage local workforce development organizations like **Nye County Workforce Connections** and **Chicanos Por La Causa** to ensure job opportunities are being offered first to Pahrump community residents.

Surgery Center Expertise

Tony Burns



The CHDP team includes Tony Burns, MBA, CASA, CSFA, Director of Healthcare Management.

Mr. Burns specializes in providing consultative, development and management support to physicians, physician groups and Ambulatory Surgery Centers (ASCs), and has brought more than 100 ASCs online nationwide.

Community Programming

CHDP's efforts in Pahrump will be augmented by the work of its partner nonprofit, Community Health Development Foundation, which will:

- host **patient education programs** to address Pahrump's unique community health needs, such as improving cardiovascular health and increasing cancer screenings;
- create an **advisory board** of Pahrump patients to ensure that the healthcare needs and values of the community are met; and
- employ a **patient navigator** to successfully connect residents to medical and non-medical services, including health insurance providers, housing options, food providers, and benefit programs.



